



Dear Valued Customer,

Luther Burbank Savings is a well-capitalized and strong financial institution having produced over 36 years of continuous profitability. We maintain a disciplined approach to expense management and, as a result, we are one of the most efficient companies within our peer group.

Our capital levels are significantly above the minimum levels required for bank regulatory purposes. As of December 31, 2019, our Tier 1 Leverage, Common Equity Tier 1 Risk-Based, Tier 1 Risk-Based and Total Risk-Based Capital ratios were 10.57%, 18.99%, 18.99% and 19.94%, respectively. Minimum levels required for well-capitalized financial institutions were 5.00%, 7.00%, 8.50% and 10.50%, respectively in the same categories. Our asset quality remains outstanding and the credit quality metrics of our multifamily, commercial and single family residential loan portfolios remain among the best in the industry.

Additionally, we have earned the highest rating, 5 star, from both Bauer Financial and Bankrate. All this to say, we are well-positioned to support your banking needs now and into the future.

We thank you for your business and your continued trust in us.

Sincerely,

Victor Trione
Chairman of the Board

Simone Lagomarsino
President & CEO

STATEMENT OF CONDITION*

DECEMBER 31, 2019

ASSETS

Cash & Securities	\$ 734,673,000
Loans Receivable, Net	6,194,976,000
Other Assets	<u>113,521,000</u>
	<u>\$ 7,043,170,000</u>

LIABILITIES & CAPITAL

Deposits	\$ 5,249,240,000
Borrowings	978,702,000
Other Liabilities	61,571,000
Capital	<u>753,657,000</u>
	<u>\$ 7,043,170,000</u>

*This unaudited statement is prepared in accordance with generally accepted accounting principles.

Luther Burbank Savings is a wholly owned subsidiary of Luther Burbank Corporation, a publicly traded company on the NASDAQ exchange under the symbol, LBC.

